

Jonathan Standish  Oakland, California




Full Verification

Completed

 Identity verified with **persona**

 Background cleared with **checkr**

 Credit check passed with **ZRS**

Key Facts

Owned a business previously	Yes
Business experience	I have started three companies: a student-run cafe while in undergrad, a coworking space before my MBA, and OpenDoor Coliving: a 10-year real estate startup pioneering the concept of community living. At OpenDoor, we grew to a team of 12 across three states, managing 400 units totaling around \$70M in real estate value. We were a real estate developer, investor and property manager specializing in shared spaces focused on community experience in expensive West-Coast cities. As a founder and operator, I raised capital into the company, structured and raised capital for real estate deals, built a team, developed product, designed customer experience, built a marketing funnel and brand, and managed day-to-day operations.
Reason for buying	After 10 years doing a startup that ultimately didn't have a major financial exit, I'm looking to parlay my entrepreneurial abilities and operational rigor into an opportunity that has a higher likelihood of financial success. I also had the experience of building from zero to a 12-person team doing about \$3M a year in revenue, and I would like to have the experience of growing a company to the next stage.

Search Criteria

FINANCIALS

- ☐ No preference
Asking price
- ☐ \$500K - No maximum
Cash flow
- ☐ No preference
Last year revenue

LOCATION

- ☐ California

INDUSTRIES

- ☐ Cleaning
- ☐ Construction
- ☐ Landscaping
- ☐ Manufacturing
- ☐ Plumbing & HVAC
- ☐ Home Services

Pre-Qualification

Mainshares works with entrepreneurs to pre-qualify their access to debt and equity capital through SBA 7(a) lenders, loan brokers, and its affiliated broker-dealer, Main Street Securities LLC.

Pre-qualified for Equity Financing up to \$2.00M

by Main Street Securities

Main Street Securities LLC (“Main Street”) has reviewed the background and credit history of Jay in preparation for his acquisition of a small business. Based on our analysis, we believe he is qualified to raise up to \$2M in equity for an acquisition and are prepared to represent him.

Completed



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