



James Walbridge •

Tarpon Springs, Florida

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I'm 36, Married with three kids - and a lifelong entrepreneur.

I have experience all along the technology spectrum, from Software/Web Development, to E-Commerce, to I.T. Consulting.

Full Verification

Completed

Identity verified with persona

Background cleared with checkr

Credit check passed with **CRS**.

Key Facts

Owned a business previously

Yes

Business experience

I've been self employed since around 2010 when I started my first E-Commerce business. I've bounced around from startups, freelancing, and running my own E-Com businesses for the past several years. The last 3-5 years has primarily been me in an outsourced CTO role, helping companies build teams and save/grow revenue by implementing technology – from VOIP Phone systems, to CRM's, ERP's, and

warehouse fulfillment/tracking software.

Reason for buying

I think the opportunity to buy and expand an established business is the single largest opportunity of my

generation.

Time devoted to search

Full-time

Search Criteria	
FINANCIALS	
I'm searching for a business with at least \$1mm in Cash Flow, and at least \$2m in Revenue.	
\$3M - \$20M Asking price	\$1M - \$5M Cash flow
\$2M - No maximum Last year revenue	
LOCATION	
I'm looking for strong opportunities Nationwide, with a slight preference for Florida.	
Florida	
INDUSTRIES	
My ideal acquisition target is a 20+ year old B2B or B2C acquisition that has untapped potential on either side of that equation. Agnostic to industries if it is a strong target aquisition.	
Manufacturing	Other
Retail	



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