



James Walbridge ✓ Tarpon Springs, Florida



I'm 35, Married with two kids (and one on the way) - and a lifelong entrepreneur.

I have experience all along the technology spectrum, from Software/Web Development, to E-Commerce, to I.T. Consulting.

Full Verification

Completed

✓ Identity verified with **persona**

✓ Background cleared with **checkr**

✓ Credit check passed with **ZRS**

Key Facts

Owned a business previously

Yes

Business experience

I've been self employed since around 2010 when I started my first E-Commerce business. I've bounced around from startups, freelancing, and running my own E-Com businesses for the past several years. The last 3-5 years has primarily been me in an outsourced CTO role, helping companies build teams and save/grow revenue by implementing technology - from VOIP Phone systems, to CRM's, ERP's, and warehouse fulfillment/tracking software.

Reason for buying

I think the opportunity to buy and shepherd an established legacy business is the single largest opportunity of my generation. Buying an established business to continue to maintain and grow a real legacy business within my community is a huge motivating factor for me.

Time devoted to search

Full-time

Search Criteria

FINANCIALS

I'm searching for a business with at least \$1mm in Cash Flow, and at least \$2m in Revenue.

\$3M - \$20M
Asking price

\$1M - \$5M
Cash flow

\$2M - No maximum
Last year revenue

LOCATION

I'm looking primarily in the Southeast, Or a remote / remote-compatible business nationwide.

Florida

Georgia

North Carolina

South Carolina

Tennessee

INDUSTRIES

My ideal acquisition target is a 20+ year old B2B or B2C acquisition that has untapped potential on either side of that equation. Agnostic to industries if it is a strong target acquisition.

Automotive Repair

Healthcare

Home Services

Manufacturing

Other

Plumbing & HVAC



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